

ORDER



Orders
Order / Rev: 327608
Alt Order #:
Product Desc: 2338
Estimate:
Flight Dates: 09/19/16 - 09/26/16
Original Date / Rev: 09/15/16 / 09/15/16
Order Type: GENERAL

CBS - Salinas, CA

Primary AE: Kristy Santiago
Sales Office: SL-L
Sales Region: LOC

Agency Name: Screen Strategies Media
Buying Contact:
Billing Contact:
 15409 Whitechapel Court
 Centreville, VA 20120

Billing Type: Cash
Billing Calendar: Broadcast
Billing Cycle: EOM/EOC
Agency Commission: 15%

Advertiser Name: Panetta for Congress
Demographic: HH
Product Codes: PL01
Priority: P-4
Revenue Codes: AGY, POL, CAND

New Business Thru:
Order Separation: 00:15:00
Advertiser External ID:
Agency External ID:
Unit Code: General

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
08/29/16	09/25/16	20	\$1,395.00	\$1,185.75
09/26/16	09/26/16	4	\$165.00	\$140.25

Totals

Month	# Spots	Gross Amount	Net Amount	Rating
September 2016	20	\$1,395.00	\$1,185.75	0.00
October 2016	4	\$165.00	\$140.25	0.00
Totals	24	\$1,560.00	\$1,326.00	0.00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Kristy Santiago			Start Of Order - End Of Order	100%

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 1	KION	09/21/16	09/21/16	M-F 7A-9A CBS This Morn M-F 7A-9A CBS This Morn	CM	7A-9A	--W----	:30	1	\$25.00	P-4	0.00	NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		09/19/16	09/25/16	--W----		1				\$25.00		0.00			
N 2	KION	09/19/16	09/19/16	M-F 9a-10a M-F 9a-10a	CM	9a-10a	M-----	:30	1	\$15.00	P-4	0.00	NM	1	\$15.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		09/19/16	09/25/16	M-----		1				\$15.00		0.00			
N 3	KION	09/23/16	09/23/16	M-F 10a-11a M-F 10a-11a	CM	10a-11a	----F--	:30	1	\$100.00	P-3	0.00	NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		09/19/16	09/25/16	----F--		1				\$100.00		0.00			
N 4	KION	09/20/16	09/20/16	M-F 11a-12p M-F 11a-12p	CM	11a-12p	-T-----	:30	1	\$35.00	P-4	0.00	NM	1	\$35.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		09/19/16	09/25/16	-T-----		1				\$35.00		0.00			
N 5	KION	09/22/16	09/22/16	M-F 1p-2p M-F 1p-2p	CM	1p-2p	---T---	:30	1	\$35.00	P-4	0.00	NM	1	\$35.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		09/19/16	09/25/16	---T---		1				\$35.00		0.00			
N 6	KION	09/21/16	09/23/16	M-F 3p-4p M-F 3p-4p	CM	3p-4p	--W-F--	:30	2	\$30.00	P-4	0.00	NM	2	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			

Order / Rev: 327608
 Alt Order #:
 Flight Dates: 09/19/16 - 09/26/16

Advertiser: Panetta for Congress
 Product Desc: 2338
 Estimate:

CBS - Salinas, CA

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 6	KION	09/21/16	09/23/16	M-F 3p-4p M-F 3p-4p	CM	3p-4p	--W-F--	:30	2	\$30.00	P-4	0.00	NM	2	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 09/19/16	09/25/16	--W-F--		2			\$30.00			0.00			
N 7	KION	09/19/16	09/23/16	M-F 4p-5p M-F 4p-5p	CM	4p-5p	MT-T---	:30	3	\$30.00	P-4	0.00	NM	3	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 09/19/16	09/25/16	MT-T---		3			\$30.00			0.00			
N 8	KION	09/23/16	09/23/16	M-F 630p-7p M-F 630p-7p	CM	630p-7p	----F--	:30	1	\$80.00	P-3	0.00	NM	1	\$80.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 09/19/16	09/25/16	----F--		1			\$80.00			0.00			
N 9	KION	09/26/16	09/26/16	M-F 2p-3p M-F 2p-3p	CM	2p-3p	M-----	:30	1	\$35.00	P-4	0.00	NM	1	\$35.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 09/26/16	10/02/16	M-----		1			\$35.00			0.00			
N 10	KION	09/26/16	09/26/16	M-F 5p-530p News M-F 5p-530p News	CM	5p-530p	M-----	:30	1	\$75.00	P-4	0.00	NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 09/26/16	10/02/16	M-----		1			\$75.00			0.00			
N 11	KION	09/21/16	09/21/16	M-F 7p-730p M-F 7p-730p	CM	7p-730p	--W----	:30	1	\$40.00	P-4	0.00	NM	1	\$40.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 09/19/16	09/25/16	--W----		1			\$40.00			0.00			
N 12	KION	09/19/16	09/19/16	M-F 730p-8p M-F 730p-8p	CM	730p-8p	M-----	:30	1	\$40.00	P-4	0.00	NM	1	\$40.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 09/19/16	09/25/16	M-----		1			\$40.00			0.00			
N 13	KION	09/20/16	09/20/16	TU Prime Hour 3 TU Prime Hour 3	CM	10P-11P	-T-----	:30	1	\$400.00	P-3	0.00	NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 09/19/16	09/25/16	-T-----		1			\$400.00			0.00			
N 14	KION	09/23/16	09/23/16	FR Prime Hour 3 FR Prime Hour 3	CM	10P-11P	----F--	:30	1	\$350.00	P-3	0.00	NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 09/19/16	09/25/16	----F--		1			\$350.00			0.00			
N 15	KION	09/19/16	09/23/16	M-F 11P-1135P News M-F 11P-1135P	CM	11P-1135P	M--T---	:30	2	\$40.00	P-4	0.00	NM	2	\$80.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 09/19/16	09/25/16	M--T---		2			\$40.00			0.00			
N 16	KION	09/19/16	09/23/16	M-F 1135P-1235A M-F 1135P-1235A	CM	1135P-1235A	-TW-F--	:30	3	\$15.00	P-4	0.00	NM	3	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 09/19/16	09/25/16	-TW-F--		3			\$15.00			0.00			
N 17	KION	09/26/16	09/26/16	M-F 11P-1135P News M-F 11P-1135P	CM	11P-1135P	M-----	:30	1	\$40.00	P-4	0.00	NM	1	\$40.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 09/26/16	10/02/16	M-----		1			\$40.00			0.00			
N 18	KION	09/26/16	09/26/16	M-F 1135P-1235A M-F 1135P-1235A	CM	1135P-1235A	M-----	:30	1	\$15.00	P-4	0.00	NM	1	\$15.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 09/26/16	10/02/16	M-----		1			\$15.00			0.00			
													Totals	24	\$1,560.00

327608

Panetta for Congress



Station KION-TV
Market Monterey-Salinas
Flight Dates 9/17/2016 - 9/26/2016 Revised (Est. 2338)

Buyer Caroline Bahng
Email caroline@screenstrategies.com
Phone 703-272-7300

Program Name	DP	Days Length	Rate	Sat 9/17	Sun 9/18	Mon 9/19	Tue 9/20	Wed 9/21	Thu 9/22	Fri 9/23
CBS This Morning 7:00 AM - 9:00 AM	EM	M-F 30	\$25.00 \$25.00					1		
Kelly & Michael 9:00 AM - 10:00 AM	DT	M-F 30	\$15.00 \$15.00			1				
Price is Right 10:00 AM - 11:00 AM	DT	M-F 30	\$100.00 \$100.00							1
Sold Out: Lowest Rate to Clear per KION										
Young & Restless 11:00 AM - 12:00 PM	DT	M-F 30	\$35.00 \$35.00				1			
The Talk 1:00 PM - 2:00 PM	DT	M-F 30	\$35.00 \$35.00						1	
Let's Make a Deal 2:00 PM - 3:00 PM	DT	M-F 30	\$35.00 \$35.00							
Dr. Phil 3:00 PM - 4:00 PM	EF	M-F 30	\$30.00 \$60.00					1		1
Judge Judy 4:00 PM - 5:00 PM	EF	M-F 30	\$30.00 \$90.00			1	1		1	
KION 5p News 5:00 PM - 5:30 PM	EN	M-F 30	\$75.00 \$75.00							
Modern Family 6:30 PM - 7:00 PM	PA	M-F 30	\$80.00 \$80.00							1
Sold Out: Lowest Rate to Clear per KION										

Panetta for Congress



Station	KION-TV	Buyer	Caroline Bahng
Market	Monterey-Salinas	Email	caroline@screenstrategies.com
Flight Dates	9/17/2016 - 9/26/2016 Revised (Est. 2338)	Phone	703-272-7300

Program Name	DP	Days Length	Rate	Sat 9/24	Sun 9/25	Mon 9/26	Total
CBS This Morning 7:00 AM - 9:00 AM	EM	M-F 30	\$25.00 \$25.00				1
Kelly & Michael 9:00 AM - 10:00 AM	DT	M-F 30	\$15.00 \$15.00				1
Price is Right 10:00 AM - 11:00 AM	DT	M-F 30	\$100.00 \$100.00				1
Sold Out: Lowest Rate to Clear per KION							
Young & Restless 11:00 AM - 12:00 PM	DT	M-F 30	\$35.00 \$35.00				1
The Talk 1:00 PM - 2:00 PM	DT	M-F 30	\$35.00 \$35.00				1
Let's Make a Deal 2:00 PM - 3:00 PM	DT	M-F 30	\$35.00 \$35.00			1	1
Dr. Phil 3:00 PM - 4:00 PM	EF	M-F 30	\$30.00 \$60.00				2
Judge Judy 4:00 PM - 5:00 PM	EF	M-F 30	\$30.00 \$90.00				3
KION 5p News 5:00 PM - 5:30 PM	EN	M-F 30	\$75.00 \$75.00			1	1
Modern Family 6:30 PM - 7:00 PM	PA	M-F 30	\$80.00 \$80.00				1
Sold Out: Lowest Rate to Clear per KION							

Panetta for Congress



Station	KION-TV	Buyer	Caroline Bahng
Market	Monterey-Salinas	Email	caroline@screenstrategies.com
Flight Dates	9/17/2016 - 9/26/2016 Revised (Est. 2338)	Phone	703-272-7300

Program Name	DP	Days Length	Rate	Sat 9/17	Sun 9/18	Mon 9/19	Tue 9/20	Wed 9/21	Thu 9/22	Fri 9/23
Ent Tonight 7:00 PM - 7:30 PM	PA	M-F 30	\$40.00 \$40.00					1		
Insider 7:30 PM - 8:00 PM	PA	M-F 30	\$40.00 \$40.00			1				
NCIS NOLA 10:00 PM - 11:00 PM	PT	Tu 30	\$400.00 \$400.00				1			
Sold Out: Lowest Rate to Clear per KION										
Blue Bloods 10:00 PM - 11:00 PM	PT	F 30	\$350.00 \$350.00							1
Sold Out: Lowest Rate to Clear per KION										
KION 11p News 11:00 PM - 11:35 PM	LN	M-F 30	\$40.00 \$120.00			1			1	
Stephen Colbert 11:35 PM - 12:35 AM	LF	M-F 30	\$15.00 \$60.00				1	1		1
Station Totals			\$1,560.00	0	0	4	4	4	3	5

Panetta for Congress



Station	KION-TV	Buyer	Caroline Bahng
Market	Monterey-Salinas	Email	caroline@screenstrategies.com
Flight Dates	9/17/2016 - 9/26/2016 Revised (Est. 2338)	Phone	703-272-7300

Program Name	DP	Days Length	Rate	Sat 9/24	Sun 9/25	Mon 9/26	Total
Ent Tonight 7:00 PM - 7:30 PM	PA	M-F 30	\$40.00 \$40.00				1
Insider 7:30 PM - 8:00 PM	PA	M-F 30	\$40.00 \$40.00				1
NCIS NOLA 10:00 PM - 11:00 PM	PT	Tu 30	\$400.00 \$400.00				1
Sold Out: Lowest Rate to Clear per KION							
Blue Bloods 10:00 PM - 11:00 PM	PT	F 30	\$350.00 \$350.00				1
Sold Out: Lowest Rate to Clear per KION							
KION 11p News 11:00 PM - 11:35 PM	LN	M-F 30	\$40.00 \$120.00			1	3
Stephen Colbert 11:35 PM - 12:35 AM	LF	M-F 30	\$15.00 \$60.00			1	4
Station Totals			\$1,560.00	0	0	4	24

AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

☒ **FEDERAL CANDIDATE**

☐ **STATE/LOCAL CANDIDATE**

To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3

Station and Location:

KION-TV

Date: 9/15/2016

I, Screen Strategies Media,

being/on behalf of: Jimmy Panetta,

a legally qualified candidate of the Democratic

political party for the office of: Congress

in the General

election to be held on: 11/8/2016

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
		<i>See attached</i>			

Attach proposed schedule with charges (if available): ^{1560 GROSS} ~~\$4,320.00~~

I represent that the payment for the above described broadcast time has been furnished by:

Jimmy Panetta for Congress

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

Rob Lee

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

To Be Signed By Candidate or Authorized Committee

9/15/2016	
Date	Signature

To Be Signed By Station Representative

<input checked="" type="checkbox"/> Accepted	<input type="checkbox"/> Accepted in Part	<input type="checkbox"/> Rejected
 Signature	 Printed Name	 Title

FEDERAL CANDIDATE CERTIFICATION

In Order For Federal Candidates To Receive The Lowest Unit Charge During A Political Window, The Following Certification Is Required:

I, **Jimmy Panetta for Congress**

(name of federal candidate or authorized committee) hereby certify that the programming to be broadcast (in whole or in part) pursuant to this agreement:

☐ does

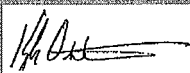
☒ does not

refer to an opposing candidate (check applicable box). I further certify that for the programming that does refer to an opposing candidate:

(check applicable box)

☐ the radio programming contains a personal audio statement by the candidate that identifies the candidate, the office being sought, and that the candidate has approved the broadcast.

☐ the television programming contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds, and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast, and that the candidate and/or the candidate's authorized committee paid for the broadcast.



signature of candidate or authorized committee

Kyle Osterhout

printed name

9/15/2016

date